### **DID YOU KNOW?**

# CUSTOMER EXPERIENCE IS THE NEW MARKETING TOOL





## Introduction

As of now, clients anticipate that their content should be speedy, applicable to what they are doing, effectively available anyplace, in any arrangement, and on a gadget of their decision. It's a definitive customer experience that directs a brand's system.



# **Digital spend of 2018**

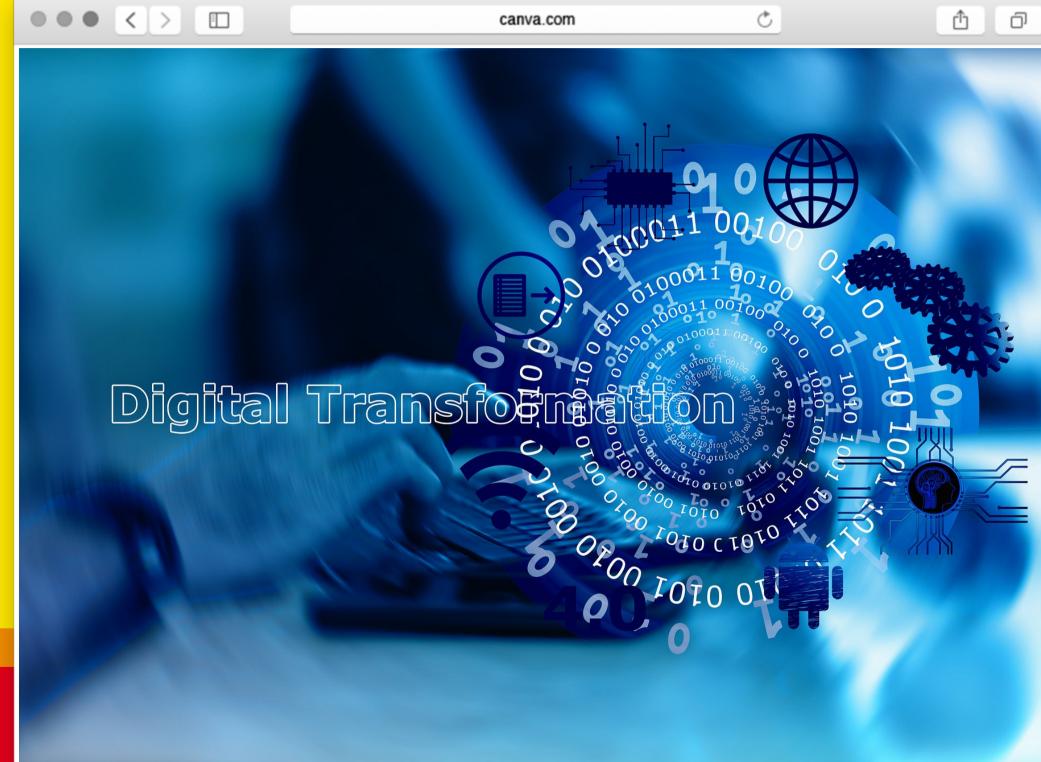
**Organizations currently need to grasp advanced** change to convey unrivaled client experience. As per an IDC report, around \$1 Trillion was spent on **Digital transformation in 2018, with the financial** plan expected to expand post COVID19.





# **Digital Transformation**

**Digital Transformation is the** way toward incorporating advanced innovation in explicit zones of your business that achieves a basic and great change in the manner the organization works and conveys a value to its clients.







**Following pointers of presentation** are how your business can get started with the digital transformation revolution and deliver on their expectations.



### **Personalized Experiences**

The present-day shopper wouldn't fret associations utilizing their information. For this organizations need to put resources into CRM (Customer Relationship Management). It's a methodology intended to improve deals, incomes, and benefit by diminishing expenses and reinforcing client reliability and experience.



### **Multi-Channel Experience**

Customers expect to happen things in real time now, they connect brands at multiple channels for example website and social media. So it is important to invest in multiple channels for better customer experience





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# Conclusion

In this presentation, you II get to know about the digital transformation and why it is important for better customer experience. We have listed channels as well where companies need to invest

To know more in-depth about how to invest for better customer experience. <u>Click here</u>



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